



Cornell University
Cooperative Extension
Central New York Dairy & Field Crops Team

David R Balbian
Area Extension Educator
Dairy Management
PO Box 177
Galway, NY 12074
Tel: 518.312.3592
E-mail: drb23@cornell.edu

DAIRYFAST

FARM ADVISOR SKILLS TRAINING



To: Central New York Dairy Industry (Support) AgriService Personnel

From: Bob Pierpont, Dairy Business Unit, Elanco
Dave Balbian, Cornell Cooperative Extension, Central NY Dairy & Field Crops Team

Re: DairyFAST Session, September 11, 2012

Who: AgriService Personnel Serving the NYS Dairy Industry

What: DairyFAST Breakfast Meeting

When: Tuesday, September 11, 2012
7:30 – 9:30 a.m. (sharp start and end to presentation/discussion)

Where: Tally-Ho Restaurant, 156 Main St. (Rt. 20) Richfield Springs, NY

Cost: \$10.00 -- an excellent breakfast

Session Objectives: Mix with colleagues from the area, enjoy a good breakfast, become informed on: [critical cow comfort issues on farms affecting already lean margins and options for resolution](#)

Building Strong and Vibrant New York Communities

Agenda:

7:30 – 8:10 Mix and enjoy breakfast

8:10 - 9:10 Cow Comfort Issues and Farm's Future Ability to Make Sustainable Operating Margins *Curt Gooch and John Conway, PRO-DAIRY*

- Getting a Clean View of the Economics is Not Easy. When you do, it's a Very Big Deal!
- Full-Environment Cow Comfort – Way More than Stall Dimensions
- Cow Comfort Indicators – Cow Environment Side
- Cow Comfort Indicators – Cow Response Side

9:10 – 9:30

- Discussion: Your Experiences with Cow Comfort Issues in the Field
- Want to be a Client Farm Survival Advocate? In-depth Training Opportunity

9:45 *Optional guided tour of Woodlawn Dairy, 201 Dugan Rd, Richfield Springs, a sand-bedded free-stall facility built to replace a tie-stall barn destroyed by fire.*

Please RSVP by September 7th to CCE Herkimer Co at herkimer@cornell.edu or 315-866-7920

Please extend this invitation to your colleagues as well. If we missed getting their e-mail address into the database, please forward their email so they can be included in future notices.